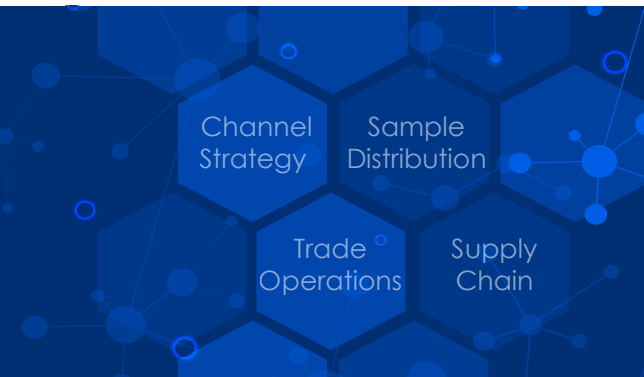



Trade & Operations Expertise

UNITE Pharma supports trade and operations for pharmaceutical manufacturers of all sizes through our extensive experience launching products, managing supply chains, building medication networks and delivering samples to sales teams.



<p>30+ Years of Trade Experience</p> <p>Channel Strategy</p> <ul style="list-style-type: none"> Pharmacy networks HUB launch RFPs Direct to patient 	<p>100% Trade Order Approval</p> <p>Trade Operations</p> <ul style="list-style-type: none"> Order management Order-to-cash Gross to net alignment Data management
<p>35+ Medication Launches</p> <p>Supply Chain</p> <ul style="list-style-type: none"> 3PL launch/change management Specialty pharma and traditional wholesale 852/867 data 	<p>9+ Years Delivering Samples</p> <p>Sample Distribution</p> <ul style="list-style-type: none"> White glove service 4-hour delivery window Sample process design

UNITE Pharma Trade Advisors Sample Delivery

<p>7.5M + Samples Deliveries</p>		<p>Sample Process Design</p> <p>Aligning supply chain, marketing, trade operations and sales management</p>
<p>97% On-Time Deliveries</p>		<p>4-Hour Delivery Window</p> <p>Maintaining high sales team productivity with scheduled delivery windows</p>
<p>100% Customer Satisfaction</p>		<p>White Glove Service</p> <p>Removing all trash, pallet(s) and debris after sales rep signature obtained</p>
		<p>Reduce Sample Budget</p> <p>Successfully reducing delivery cost of palletized samples by as much as 40%</p>
		<p>Business Reviews</p> <p>Continuously improving processes using QBRs ensures program alignment</p>